

Walmart de México y Centroamérica Reports January 2018 Sales

FREE TRANSLATION, NOT TO THE LETTER

Mexico City, February 7, 2018

Wal-Mart de México, S.A.B. de C.V. (BMV: WALMEX) announces to its shareholders as well as to the public that during the month of January 2018, sales amounted to **\$49,872 million pesos**. This figure represents a **5.7% increase** over sales reported in the same month of 2017.

January Total Sales

	2018 Million MXN	2017 Million MXN	% Growth
Mexico	40,843	37,571	8.7
Central America*	9,029	9,607	(6.0)
Consolidated	49,872	47,178	5.7

* Central America sales growth figures are impacted by variations in exchange rates.

- Mexico Sales**

During **January 2018**, total sales for Mexico **increased 8.7%** over sales reported in January 2017. Comp stores sales during the month, meaning all those units in operation for over a year, posted a **7.6% increase** compared to the same month of 2017.

Considering the **four-week period** from **December 30 to January 26, 2018**, as compared to the four-week period ending January 27, 2017, total sales **increased 11.6%** and comp store sales **increased 10.4%**

Mexico Sales Growth 2018

	Calendar		Retail Calendar (Saturday-Friday)		
	Total Stores %	Comp Stores %	Number of weeks	Total Stores %	Comp Stores %
January	8.7	7.6	4	11.6	10.4

During January 2018, on a comp store basis, the average ticket **increased 5.2%** and the number of transactions **increased 2.4%** as compared to the same month of 2017.

This document may contain certain references concerning Wal-Mart de México S.A.B. de C.V.'s future performance that should be considered as good faith estimates made by the Company. These references are a reflection of Managements' expectations about the Company and are based upon currently available data. Actual results are always subject to future events, risks and uncertainties, which could materially impact the Company's actual performance.

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- **Central America Sales**

During January, total sales for Central America, on a constant currency basis, **increased 7.3%**, and comp store sales posted an **increase of 3.0%**.

Central America Sales Growth 2018
(On a constant currency basis)

	Calendar		Retail Calendar (Saturday-Friday)		
	Total Stores %	Comp Stores %	Number of weeks	Total Stores %	Comp Stores %
January	7.3	3.0	4	11.3	6.9

Corporate Social Responsibility

In January 2018, **Walmart de México y Centroamérica** was included in the Bloomberg Gender-Equality Index, which measures corporate internal statistics and policies, as well as participation and support to the community. **Walmart de México y Centroamérica** is the only retail-sector company in the world that is part of this Index. Composition results regarding labor force, executive positions held by women, and number of women that are part of the Board of Directors outstrips the average of other companies that also belong to such index.

Fundación Walmart de México ranks 3 in the fourth list of “Forbes Mexico Philanthropic Enterprises”, published by Forbes Magazine. This list highlights the efforts made by these companies in terms of social transparency, as it is a key element that should govern all civil society organizations

Openings

In **January**, we opened 3 units in **Mexico**:

- **1 Mi Bodega** in San Blas, Nayarit
- **1 Bodega Aurrerá Express** in Guadalajara, Jalisco
- **1 Sam’s Club** in Mexico City

Additionally, during February we have opened 3 units in **Mexico**:

- **2 Bodegas Aurrerá Express**, one in Mexico City, and one in Monterrey, Nuevo León
- **1 Walmart** in Tlalnepantla, Estado de México

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Company Description

WALMEX is a Retail Sector company whose shares are traded in the Mexican Stock Exchange since 1977. As of **January 31, 2018**, it operated **3,137** units, broken down as follows:

2,359 Mexico	778 Central America
1,822 Bodegas Aurrerá:	522 Discount Stores
503 Bodegas	94 Supermarkets
344 Mi Bodegas	29 Walmarts
975 Bodegas Express	133 Bodegas
270 Walmarts	
163 Sam's Clubs	
94 Superamas	
10 Medimart Pharmacies	

Ticker Symbols

Mexican Stock Exchange:	Bloomberg:	Reuters:	ADR's sponsored program:
Walmex	Walmex* MM WMMVY US	Walmex.Mx WMMVY.Pk	WMMVY

Websites

Investor Relations: www.walmex.mx

Corporate: www.walmartmexico.com

From the different formats:

www.walmart.com.mx

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Note: The information presented in this document is preliminary.

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