

# Walmart de México y Centroamérica Reports February 2019 Sales

FREE TRANSLATION, NOT TO THE LETTER

Mexico City, March 6<sup>th</sup>, 2019

Wal-Mart de México, S.A.B. de C.V. (BMV: WALMEX) announces to its shareholders as well as to the public in general that during February 2019, sales amounted to **\$45,912 million pesos**. This figure represents a **5.5%** increase over sales reported in the same month of 2018.

## Total Sales

	February			January - February		
	2019 Millions MXN	2018 Millions MXN	% Growth	2019 Millions MXN	2018 Millions MXN	% Growth
<b>Mexico</b>	37,584	35,328	6.4	80,699	76,171	5.9
<b>Central America*</b>	8,328	8,189	1.7	17,363	17,219	0.8
<b>Consolidated</b>	45,912	43,517	5.5	98,062	93,390	5.0

\* Central America sales growth figures are impacted by variations in exchange rates.

## Mexico Sales

During **February 2019**, total sales for Mexico increased **6.4%** over sales reported in February 2018. Comp stores, all those units in operation for over a year, posted a **5.4%** increase compared to the same month of 2018.

Considering the **Four-week period** from **February 2<sup>nd</sup> to March 1<sup>st</sup>, 2019**, as compared to the four-week period ending March 2<sup>nd</sup>, 2018, total sales increased **5.7%** and comp store sales increased **4.7%**.

## Mexico Sales Growth 2019

	Calendar		Retail Calendar (Saturday-Friday)		
	Total Stores %	Comp Stores %	Number of weeks	Total Stores %	Comp Stores %
<b>January</b>	5.6	4.4	<b>5</b>	6.5	5.3
<b>February</b>	6.4	5.4	<b>4</b>	5.7	4.7
<b>January - February</b>	5.9	4.9	<b>9</b>	6.1	5.1

During the month of February on a comp unit basis, the average ticket increased **5.0%** and the number of transactions increased **0.4%** as compared to the same month of 2018.

This document may contain certain references concerning Wal-Mart de México S.A.B. de C.V.'s future performance that should be considered as good faith estimates made by the Company. These references are a reflection of Managements' expectations about the Company and are based upon currently available data. Actual results are always subject to future events, risks and uncertainties, which could materially impact the Company's actual performance.

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## Central America Sales

In Central America, total sales increased **4.1%** and comp store sales posted an increase of **0.9%** on a constant currency basis.

### Central America Sales Growth 2019 (Constant currency basis)

	Calendar		Retail Calendar (Saturday-Friday)		
	Total Stores %	Comp Stores %	Number of weeks	Total Stores %	Comp Stores %
January	3.8	0.5	5	4.9	2.0
February	4.1	0.9	4	2.6	-0.5
January- February	3.9	0.7	9	3.9	0.9

## Openings

In **February**, we opened **2** units:

**Mexico:** 2 units

- 1 **Bodega Aurrerá Express:** in Monterrey, Nuevo León
- 1 **Walmart:** in Durango, Durango

## Corporate Social Responsibility and other news

In February 2019, **Walmart de México y Centroamérica** announced the Grand Opening of **Walmart** Punto Guadiana in the State of Durango; the most inclusive store in México, due to the new facilities it offers to associates, customers, partners and suppliers. This store has universal design characteristics for internal and external access, accessible furnishing, help buttons and tactile guide paths, thus broadening accessibility for pregnant women, elderly, people who use wheelchairs, walking sticks and crutches, or people whose mobility has been temporarily reduced following an injury or fall.

Ivonne Montiel, still in her capacity of Vice President for Marketing, Customer Insights and Market Intelligence for **Walmart de México y Centroamérica**, was included in the “50 Marketing Leaders” list, published by Merca 2.0 magazine, due to the strategies she developed in the Company, which have helped the brand fully understand business, customers and partners.

Hispanic IT Executive Council (HITEC) published its “HITEC 50” list recognizing Alonso Yáñez, Vice President IT for **Walmart de México y Centroamérica** as one of the top 50 more influential professionals in Information Technology in Latin America, Ibero-America in 2019.

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## Company Description

WALMEX is a Retail Sector company whose shares are traded in the Mexican Stock Exchange since 1977. As of **February 28, 2019**, it operated **3,253** units, broken down as follows:

<b>2,441 Mexico</b>	<b>812 Central America</b>
1,912 Bodegas Aurrerá:	539 Discount Stores
520 Bodegas	98 Supermarkets
365 Mi Bodegas	31 Walmarts
1,027 Bodegas Express	144 Bodegas
275 Walmarts	
163 Sam's Clubs	
91 Superamas	

## Ticker Symbols

<b>Mexican Stock Exchange:</b>	<b>Bloomberg:</b>	<b>Reuters:</b>	<b>ADR's sponsored program:</b>
Walmex	Walmex* MM WMMVY US	Walmex.Mx WMMVY.Pk	WMMVY

## Websites

Investor Relations: [www.walmex.mx](http://www.walmex.mx)

Corporate: [www.walmartmexico.com](http://www.walmartmexico.com)

Business formats:

[www.walmart.com.mx](http://www.walmart.com.mx)

[www.superama.com.mx](http://www.superama.com.mx)

[www.sams.com.mx](http://www.sams.com.mx)

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Note: The information presented in this document is preliminary.

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