

Walmart de México y Centroamérica Reports

April 2019 Sales

Mexico City, May 7th, 2019

Wal-Mart de México, S.A.B. de C.V. (BMV: WALMEX) announces to its shareholders as well as to the public in general that during April 2019, sales amounted to **\$49,783 million pesos**. This figure represents a **6.9%** increase over sales reported in the same month of 2018.

	Total Sales					
	April			January - April		
	2019 Millions MXN	2018 Millions MXN	% Growth	2019 Millions MXN	2018 Millions MXN	% Growth
Mexico	40,733	38,027	7.1	164,326	154,928	6.1
Central America*	9,050	8,534	6.0	35,991	35,586	1.1
Consolidated	49,783	46,561	6.9	200,317	190,514	5.1

* Central America sales growth figures are impacted by variations in exchange rates.

Mexico Sales

During **April 2019**, total sales for Mexico increased **7.1%** over sales reported in April 2018. Comp stores, all those units in operation for over a year, posted a **6.1%** increase compared to the same month of 2018.

Considering the **Five-week period** from **March 30th to May 3rd, 2019**, as compared to the five-week period ending **May 4th, 2018**, total sales increased **9.3%** and comp store sales increased **8.2%**.

Mexico Sales Growth 2019

	Calendar		Retail Calendar (Saturday - Friday)		
	Total Stores	Comp Stores %	Number of weeks	Total Stores %	Comp Stores %
January	5.6	4.4	5	6.5	5.3
February	6.4	5.4	4	5.7	4.7
March	5.3	4.4	4	2.1	1.2
April	7.1	6.1	5	9.3	8.2
January-April	6.1	5.0	18	6.1	5.0

During the month of April on a comp unit basis, the average ticket increased **4.2%** and the number of transactions increased **1.9%** as compared to the same month of 2018.

This document may contain certain references concerning Wal-Mart de México S.A.B. de C.V.'s future performance that should be considered as good faith estimates made by the Company. These references are a reflection of Managements' expectations about the Company and are based upon currently available data. Actual results are always subject to future events, risks and uncertainties, which could materially impact the Company's actual performance.

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Central America Sales

In Central America, total sales increased **7.2%** and comp store sales posted an increase of **3.8%** on a constant currency basis.

Central American Sales Growth 2019 (Constant currency basis)

	Calendar		Retail Calendar (Saturday-Friday)						
	Total Stores	%	Comp Stores	%	Number of weeks	Total Stores	%	Comp Stores	%
January	3.8		0.5		5	4.9		2.0	
February	4.1		0.9		4	2.6		(0.5)	
March	(1.4)		(4.1)		4	(5.1)		(7.7)	
April	7.2		3.8		5	11.3		7.7	
January - April	3.3		0.1		18	3.7		0.7	

Openings

In **April**, we opened **10** units:

Mexico: 6 units

- 4 **Bodegas Aurrera Express:** 2 in Monterrey, Nuevo Leon, 1 in Apaseo El Grande, Guanajuato and 1 in Mexico City
- 1 **Bodega:** in San Luis Potosí, San Luis Potosí
- 1 **Walmart:** in Mexico City

Central America: 4 units

- 3 **Bodegas:** 1 in Ilobasco, El Salvador, 1 in San Miguel, El Salvador and 1 in Guatemala, Guatemala
- 1 **Walmart:** in Alajuela, Costa Rica

Additionally, during May in Mexico, we opened one **Bodega Aurrera Express** in Tizayuca, Hidalgo.

Corporate Social Responsibility and other news

In **April**, **Walmart de México y Centroamérica** ranked 17th in the first “2019 Super Working Spaces”, (Súper Espacios de Trabajo 2019) ranking, released by Top Companies, jointly with the magazine *Expansión*. Said ranking evaluated organizational collaborative spaces and how organizations have embraced this way of working to attract talent.

In the same month, Eduardo de la Garza, Senior Vice President, Human Resources for **Walmart de México y Centroamérica**, was recognized as one of the “Top 30 CHROs in Mexico” by the magazine *Mundo Ejecutivo*.

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Walmart de México y Centroamérica, was included in the special edition for the 50-year anniversary of the magazine *Expansión*, in “The 500, now and then” (Las 500, entonces y ahora) list, for maintaining itself during this period as one of the top 10 most important companies across the country with more presence on covers of the media.

During April, **Walmart de México y Centroamérica** ranked 2nd. in the “2019 LinkedIn Top Companies” list, for being one of the top ten companies where Mexicans want to work now.

In the “Mexican Supermarket Ranking” of Accessibility Lab, **Walmart.com.mx** ranked 1st; the 2nd place was for **Sams.com.mx** and the 4th. place for **Superama.com.mx**. This ranking is aimed at measuring web pages accessibility level and is intended to raise awareness of their level status and communicate it to users.

In April, **Walmart de México y Centroamérica**, was recognized as one of the “Top 50 most innovative enterprises” by magazine *Mundo Ejecutivo*, due to the Company’s differentiated actions and programs, leaders in the retail sector. The company ranked 6th.

The magazine *Capital Finance International* recognized the Corporate Responsibility Team of **Walmart de México y Centroamérica**, as Best ESG-Responsible Executive Team Mexico, 2018.

Company Description

WALMEX is a Retail Sector company whose shares are traded in the Mexican Stock Exchange since 1977. As of **April 30, 2019**, it operated **3,269** units, broken down as follows:

2,452 México	817 Central America
1,922 Bodegas Aurrera:	539 Discount Stores
523 Bodegas	98 Supermarkets
365 Mi Bodegas	32 Walmarts
1,034 Bodegas Express	148 Bodegas
276 Walmarts	
163 Sam’s Clubs	
91 Superamas	

Ticker Symbols

Mexican Stock Exchange:	Bloomberg:	Reuters:	ADR’s sponsored program:
<u>Walmex</u>	Walmex* MM WMMVY US	Walmex.Mx WMMVY.Pk	<u>WMMVY</u>

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Websites

Investor Relations: www.walmex.mx

Corporate: www.walmartmexico.com

Business formats:

www.walmart.com.mx

www.superama.com.mx

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Note: The information presented in this document is preliminary.

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