Walmart de México y Centroamérica Reports May 2018 Sales

FREE TRANSLATION, NOT TO THE LETTER

Mexico City, June 6th, 2018

Wal-Mart de México, S.A.B. de C.V. (BMV: WALMEX) announces to its shareholders as well as to the public in general that during May 2018, sales amounted to \$49,839 million pesos. This figure represents a 8.9% increase over sales reported in the same month of 2017.

Total Sales

May

January – May

	2018 Million MXN	2017 Million MXN	% Growth
Mexico	40,539	37,325	8.6
Central America*	9,300	8,438	10.2
Consolidated	49,839	45,763	8.9

2018 Million MXN	2017 Million MXN	% Growth
195,467	179,060	9.2
44,886	44,051	1.9
240,353	223,111	7.7

^{*} Central America sales growth figures are impacted by variations in exchange rates.

Mexico Sales

During May 2018, total sales for Mexico increased 8.6% over sales reported in May 2017. Comp stores, all those units in operation for over a year, posted a 7.2% increase compared to the same month of 2017.

Considering the **four-week period** from **April 28th to May 25th, 2018**, as compared to the four-week period ending May 26th, 2017, total sales increased **8.2%** and comp store sales increased **6.8%**

Mexico Sales Growth 2018 Retail Calendar (Saturday-Friday) Calendar

	Total Stores %	Comp Stores %
January	8.7	7.6
February	10.1	8.9
March	15.1	13.5
April	3.6	2.4
May	8.6	7.2
January - May	9.2	7.8

Number of weeks	Total Stores %	Comp Stores %
4	11.6	10.4
4	10.5	9.3
5	13.2	11.6
4	3.6	2.3
4	8.2	6.8
21	9.6	8.2

During the month of May on a comp unit basis, the average ticket increased 5.9% and the number of transactions increased 1.3% as compared to the same month of 2017.

This document may contain certain references concerning Wal-Mart de México S.A.B. de C.V.'s future performance that should be considered as good faith estimates made by the Company. These references are a reflection of Managements' expectations about the Company and are based upon currently available data. Actual results are always subject to future events, risks and uncertainties, which could materially impact the Company's actual performance.





Central America Sales

During May, total sales for Central America, on a constant currency basis, increased **6.8%**, and comp store sales posted an increase of **2.3%**.

Central America Sales Growth 2018 (Constant currency basis)

Comp

Stores

%

3.0

4.1

13.9

(5.4)

2.3

3.5

Calendar

Total

Stores

%

7.3

8.1

18.8

(1.5)

6.8

7.8

Retail Calendar (Saturday-Friday)

Number of weeks	Total Stores %	Comp Stores %
4	11.3	6.9
4	8.0	4.0
5	16.4	11.2
4	(1.2)	(5.1)
4	7.6	3.1
21	8.7	4.3

Openings

In May 2018, we opened 16 units:

Mexico: 15 units

January February

March

April

May

- 3 Bodegas Aurrerá: 1 in Guaymas, Sonora, 1 in Acapulco, Guerrero y 1 in Iguala, Guerrero
- 5 Mi Bodegas: 1 in Zihuatanejo, Guerrero, 1 in Guasave, Sinaloa, 1 in Lombardia, Michoacán, 1 in Los Mochis, Sinaloa, 1 in Atizapán, Estado de México
- 7 Bodegas Aurrerá Express, 5 in Mexico City, 1 in Querétaro, Querétaro y 1 in Puebla, Puebla

Central America: 1 unit

January - May

1 Discount Store: in Suchitepequez, Guatemala

Additionally, during June we have opened 3 units:

Mexico: 2 units

- 1 Mi Bodega in Huitzuco, Guerrero
- 1 Bodega Aurrerá in San Luis Potosí, San Luis Potosí

Central America: 1 unit

1 Discount Store: in Managua, Nicaragua

Corporate Social Responsibility

In May, **Walmart de México y Centroamérica** was awarded a prize by the Mexican Stock Exchange during the Issuers Forum, because our Company obtained the highest rating in the Environment Evaluation conducted with the Sustainable IPC (Stock Market Index) Methodology.

Walmart de México y Centroamérica obtained the Social Responsible Enterprise (SRE®) Award. This Award is granted by CEMEFI (Mexican Center for Philanthropy) and AliaRSE (Alliance for Social Responsibility in Mexico. Walmart has been the only Company in the Retail industry to have been awarded this prize for 18 consecutive years. It is worthy of mention its sustainability results, community support and Mexican small producers development.

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In May, **Walmart de México y Centroamérica** was included in the "2018 Super Company" ranking, published by the "Expansión" Magazine and certified by Top Companies. The Company ranked 13th in the category of Enterprises with more than 3000 employees and stood up for its Training, Climate, Diversity & Inclusion, and Empowering Policies, among others.

This month, operations in **El Salvador** conducted a Business Roundtable, whose objective is to contribute to the economic development throughout the Country, with the support of SMEs in El Salvador through training and counseling to merchandise their products.

Company Description

WALMEX is a Retail Sector company whose shares are traded in the Mexican Stock Exchange since 1977. As of **May 31**st, **2018**, it operated **3,175** units, broken down as follows:

2,386	Mexico	789	Central America
1,848	Bodegas Aurrerá:	528	Discount Stores
	507 Bodegas	95	Supermarkets
	349 Mi Bodegas	29	Walmarts
	992 Bodegas Express	137	Bodegas
271	Walmarts		-
163	S Sam's Clubs		
94	Superamas		
10	Medimart Pharmacies		

Ticker Symbols

Mexican Stock Exchange:	Bloomberg:	Reuters:	ADR's sponsored program:
Walmex	Walmex* MM	Walmex.Mx	WMMVY
	WMMVY US	WMMVY.Pk	

Websites

Investor Relations: www.walmex.mx
Corporate: www.walmartmexico.com

From the different formats:

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Note: The information presented in this document is preliminary.

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